



# From Option to Opening : aguide to Producing Plays Off Broadway - Revised and Updated

*Donald C. Farber*

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(Limelight). For the potential, as well as the professional, producer and for writers, actors, directors, and investors, this book is for anyone wanting or needing to understand the process of producing Off Broadway plays from start to finish. Written in crisp, clear, nonlegal language that the layman can easily understand, every page reflects the experience and expertise of Farber, a well-known and highly respected theatrical attorney. The book contains detailed information on how to: option a property, raise money, obtain a theater, deal with the cast and other personnel, the art of negotiation, partnerships and co-production agreements, and much more. Especially useful are the updated and expanded appendixes, which include all new budgets and actual examples of today's commonly used legal forms and contracts.

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