



# **The Complete Reference Checking Handbook: Smart, Fast, Legal Ways to Check Out Job Applicants**

*Edward C. Andler*

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# The Complete Reference Checking Handbook: Smart, Fast, Legal Ways to Check Out Job Applicants

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Edward C. Andler

One third of all job applicants lie on their resume! When these bad apples are hired, it means putting high turnover, discipline problems, low productivity, legal nightmares -- and perhaps even theft -- on the payroll. This new book is the only comprehensive guide available to the delicate art of reference checking. Managers, small company owners, and human resources professionals can stop troubles before they begin by using the book's dozens of proven techniques for getting at the truth. It shows how to: -- detect lies or evasions on resumes and during interviews-- avoid illegal questions during interviews and reference checking-- get meaningful information from what references say -- and don't say-- check public and official records such as credit, criminal, driving, even workers' compensation claims.

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