



The Art Of Collaboration: The Real Truth About Working Well With Others

Jo Ann Romero

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For years, clients and students of Jo Ann Romero have urged her to publish her proven methods and hard-earned lessons for making collaboration really work. The Art of Collaboration is the result of Romero's fifteen years of experience designing and facilitating workshops on collaborative efforts for businesses and individuals throughout the United States. Until now, little has been written on the most important business activity of all-working together. Romero has created a definitive guide to developing reciprocal, harmonious partnerships, no matter how ambiguous or political your environment. In The Art of Collaboration, you will learn how to quickly establish rapport and gain trust by finding common ground with others. Romero describes in detail how to "listen to discover others," and provides a practical list of do's and don'ts for building mutually beneficial partnerships. Also included is a complete set of methods for organizing and implementing collaborative efforts of any kind, as well as a set of checklists and diagnostic tools for anticipating, assessing, and resolving conflicts and issues. If you're ready to achieve positive action and lasting synergy when working with others, The Art of Collaboration provides all the practical tips, lessons, and models you'll need to initiate, develop, and sustain the key alliances critical to your professional and personal success.

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